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</table>
OUR MISSION

AdvanceCT is a nonprofit economic development organization that drives job creation and new capital investment in Connecticut through business attraction, retention and expansion.

WHAT WE DO

Part of Team Connecticut, Connecticut’s economic development partnership, AdvanceCT is the leading business attraction entity for the state.

AdvanceCT, in close collaboration with the Connecticut Department of Economic and Community Development (DECD) and partners statewide, provides business support services to companies looking to locate and grow in Connecticut.
OVERVIEW

27.8K Jobs
1,300 Establishments
$7.8 Billion State GDP

Scaled by population, Connecticut is:

#5 state for bioscience venture capital investment
#3 in the nation for bioscience patents
#2 state for academic bioscience R&D investment

STATS ARE PER CAPITA. SOURCE: TECONOMY/BIO, 2022
Connecticut is part of a dynamic life sciences ecosystem that includes some of the top life sciences clusters in the country.

SOURCE: LIGHTCAST, 2022; RESIDENT WORKERS BASED ON CUSHMAN AND WAKEFIELD LIFE SCIENCES OCCUPATIONS DEFINITION.
A Sampling of Connecticut’s Life Sciences Ecosystem
The Connecticut Cost Advantage

Business Costs

Personal Costs

Significantly lower cost of doing business

Lower living expenses and a great quality of life

1Tax Foundation, 2022; New York State Dept of Taxation and Finance, 2022. Top marginal tax rate. New York includes state tax and NYC business corporation tax. CT tax is the greater of 7.5% of taxable net income or 0.21% of capital base. Capital base tax drops to 0.11% in 2023 and will be eliminated in 2024. 2Lightcast, 2022. Average Hourly Earnings by county for Biological Scientists. 3Lightcast, 2022. Average Hourly Earnings by county for Office and Administrative Support Occupations. 4Cushman & Wakefield, Q2 2023; Colliers, 2022. Lab space rental costs in ft². New Jersey is statewide average. 5Tax Foundation, 2022. Top marginal individual income tax rate. 6Tax Foundation, 2022; New York State Dept of Taxation and Finance, 2022. 7U.S. Census Bureau, ACS 5-year, 2021. Median monthly rent by county, divided by 100 for scaling purposes. 8C2ER, 2022. County cost of living index, divided by 10 for scaling purposes.
TALENT
LIFE SCIENCES SECTOR SNAPSHOT
ADVANCED CT CONNECTICUT
Connecticut has a Strong Life Sciences Talent Ecosystem

Connecticut has quality talent and is more affordable than many large life sciences hubs.

Talent in Connecticut

New Haven is the fastest growing MSA for Physical, Engineering, and Life Science R&D jobs
581% GROWTH FROM 2017-2022*

Nearly 17,000 software developers
24% GROWTH FROM 2017-2022

CT has 34% more engineers than the national average

#3 most educated workforce in the U.S. (WalletHub, 2023)

Life Sciences Talent Median Annual Earnings

- Philadelphia-Camden-Wilmington, PA-NJ-DE-DE-MD-VA
- Connecticut
- New York-Newark-Jersey City, NY-NJ-PA
- New Haven-Milford, CT
- Los Angeles-Long Beach-Anaheim, CA
- San Diego-Chula Vista-Carlsbad, CA
- Boston-Cambridge-Newton, MA-NH
- Trenton-Princeton, NJ
- San Francisco-Oakland-Berkeley, CA
- Raleigh-Cary, NC

SOURCE: LIGHTCAST, 2022; CUSHMAN AND WAKEFIELD LIFE SCIENCES OCCUPATIONS DEFINITION; ADVANCECT CALCULATIONS.
*COMPARED TO MSAS WITH MINIMUM 1,500 INDUSTRY JOBS.
Connecticut has a Robust Life Sciences Educational Pipeline

Connecticut STEM Graduates

21% of all Connecticut grads are in STEM fields
LIGHTCAST, 2022; U.S. DHS DEFINITION; ADVANCECT CALCULATIONS

STEM completions in Connecticut up 50% since 2012
LIGHTCAST, 2022; U.S. DHS DEFINITION; ADVANCECT CALCULATIONS

Connecticut Biological & Biomedical Science Graduates

#3 state for biological/biomedical science advanced degrees awarded per capita
LIGHTCAST, 2022; ADVANCECT CALCULATIONS

Notes: Advanced degrees defined as master and doctorate degrees; states with fewer than 200 advanced degrees excluded from the rankings analysis.
The Right Assets to Fuel Continued Growth of the Life Sciences Sector

Connecticut provides specialized assets that the life sciences ecosystem requires – from laboratory space to research partnerships, generalized production workers to top engineers, and healthcare experts to leading scientists.

### Research Universities

**Yale**
- 3.2K+ faculty in medicine;
- 2,885 research awards\(^1\)

**UCONN Health**
- 4.6K faculty at UConn Health\(^2\)

### Advanced Manufacturing Sector

- **6**
- CT is #6 in the U.S. for concentration of engineers\(^7\)
- **74K**
- life sciences relevant production jobs\(^7\)

### Healthcare Services

**Yale New Haven Health**
- 30,000+ employees/staff\(^3\)

**Hartford Hospital**
- 33,000+ employees/staff\(^4\)

**208K health services jobs statewide**

*10% ABOVE THE NATIONAL CONCENTRATION*\(^7\)*

### Large Pharma Presence

**6,900 employees** between Pfizer and Bi Connecticut locations\(^5,6\)

**10,000+ R&D jobs** in Life Sciences Statewide\(^7\)

---

SOURCE: \(^1\)YALE SCHOOL OF MEDICINE, OFFICE OF COMMUNICATIONS, 2022; \(^2\)UCONN, 2022; \(^3\)YALE NEW HAVEN HEALTH, FY 2022; \(^4\)HARTFORD HEALTHCARE, 2022. \(^5\)HARTFORD BUSINESS JOURNAL, 2020. \(^6\)HEARST MEDIA, 2023. \(^7\)LIGHTCAST, 2022; ADVANCECT CALCULATIONS.
Growing the Talent Pipeline

Partnerships Driving Growth
Public and private organizations working to develop a more inclusive and diverse talent pipeline in the sciences.

Example Partnership

<table>
<thead>
<tr>
<th>Partners</th>
<th>Purpose</th>
</tr>
</thead>
<tbody>
<tr>
<td>BioPath</td>
<td>Grow the bioscience sector through bioscience related academic pathways and workforce development</td>
</tr>
<tr>
<td></td>
<td>Provide students with access to boot camps, internships, research experience</td>
</tr>
</tbody>
</table>
Real Estate in New Haven

101 College Street | COMING 2024

- Major public-private partnership with the State of Connecticut, showcasing CT’s strategic commitment to industry growth

- 10-story 500,000 SF bioscience building

- State-of-the-art R&D/lab facilities and incubators

- Generate a local pipeline of highly-skilled, well-educated workers to staff growing biosciences companies.

265 South Orange St | COMING Q2 2025

- Ideally located in downtown New Haven with proximity to major life sciences employers and partners

- 11-story building with 253,000 SF of office and lab space to accelerate your growth

- Generate a local pipeline of highly-skilled, well-educated workers to staff growing biosciences companies.

- Numerous amenities including private terraces, parking garage, and conference spaces

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Yale Life Sciences IP Finds Success in New Haven Region

Source: Twining Properties; LM Development Partners; AdvanceCT

- **100 College Street**
  - Alexion/AstraZeneca*
  - Wu Tsai Institute - Yale*

- **101 College Street**
  - Arvinas*
  - Alexion/AstraZeneca*
  - BioLabs Incubator
  - Yale University*

- **55 Church Street**
  - Aztek Bio
  - Siduma Therapeutics*

- **115 Munson Street**
  - Arvinas*
  - Halda Therapeutics*

- **300 George Street**
  - Yale University*

- **Branford, CT**
  - (<15-minute drive from Yale campus, not pictured)
  - Ancera
  - Azitra Inc.
  - Bioxcel Branford
  - CGI Pharmaceuticals Inc.*
  - Glaxosmithkline
  - IsoPlexis*
  - Quantum-Si*

*Entities built on Yale IP
ACCESS TO CAPITAL
LIFE SCIENCES SECTOR SNAPSHOT
ADVANCE CT CONNECTICUT
Life Sciences Venture Capital in Connecticut is on the Rise

Pharmaceutical & Biotechnology Venture Capital Funding by Year
(Millions USD)

Pharma and Biotech venture capital in Connecticut is up 871% since 2016 and has more than tripled since 2019.

#8 state for total VC funding
#4 state for VC funding per capita

SOURCE: PITCHBOOK, PHARMACEUTICALS & BIOTECHNOLOGY INDUSTRY GROUP, CT HQS; U.S. CENSUS BUREAU, PEP 2022; ADVANCECT CALCULATIONS VC PER STATE BY HQ LOCATION, 2022 POPULATION
## Life Sciences IPOs

**$1.9 Billion Raised**

IPOs worth more than $908 million, follow-on offerings of $446 million, and reverse mergers of $574 million from Connecticut companies over the last five years.¹

<table>
<thead>
<tr>
<th>Company</th>
<th>Raised Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARVANIS</td>
<td>$125 Million</td>
</tr>
<tr>
<td>Biohaven</td>
<td>$194 Million</td>
</tr>
<tr>
<td>Bioxcell</td>
<td>$60 Million</td>
</tr>
<tr>
<td>Intensity</td>
<td>$15 Million</td>
</tr>
<tr>
<td>Isoplexis</td>
<td>$125 Million</td>
</tr>
<tr>
<td>RallyBio</td>
<td>$81 Million</td>
</tr>
<tr>
<td>SpringWorks</td>
<td>$162 Million</td>
</tr>
<tr>
<td>Trevi Therapeutics</td>
<td>$72 Million</td>
</tr>
<tr>
<td></td>
<td>$70 Million</td>
</tr>
</tbody>
</table>

## SPAC IPOs from Relevant CT Companies

²

<table>
<thead>
<tr>
<th>Company</th>
<th>Raised Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>QuantumSi</td>
<td>$511 Million</td>
</tr>
<tr>
<td>Butterfly</td>
<td>$414 Million</td>
</tr>
</tbody>
</table>

## Life Sciences M&A

**$21 Billion in M&A Deals**

More than $21 Billion in M&A for Connecticut Life Sciences companies since 2017.¹

<table>
<thead>
<tr>
<th>Company</th>
<th>Deal Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGL</td>
<td>$101 Million</td>
</tr>
<tr>
<td>Biohaven</td>
<td>$13 Billion</td>
</tr>
<tr>
<td>Escientia</td>
<td>$50 Million</td>
</tr>
<tr>
<td>Kleo Pharmaceuticals</td>
<td>$20 Million</td>
</tr>
<tr>
<td>Loxo Oncology</td>
<td>$6.9 Billion</td>
</tr>
<tr>
<td>Plas-Pak Industries, Inc.</td>
<td>$71 Million</td>
</tr>
<tr>
<td>Perosphere</td>
<td>$50 Million</td>
</tr>
<tr>
<td>Protein Sciences Corporation</td>
<td>$744 Million</td>
</tr>
<tr>
<td>ScarAway</td>
<td>$19 Million</td>
</tr>
<tr>
<td>Southern CT Wellness &amp; Healing</td>
<td>$14 Million</td>
</tr>
<tr>
<td>Z-Medica</td>
<td>$525 Million</td>
</tr>
<tr>
<td>ALEXION</td>
<td>$41 Billion</td>
</tr>
<tr>
<td>CORE Informatics</td>
<td>$94 Million</td>
</tr>
</tbody>
</table>

**SOURCE:** ¹PITCHBOOK, 2022; ADVANCECT CALCULATIONS. PHARMACEUTICAL & BIOTECHNOLOGY INDUSTRY GROUP, CT HOS. ²PITCHBOOK, 2021; YALE VENTURES, 2021; ADVANCECT CALCULATIONS. IPO AND M&A DEAL SIZES PER COMPANY.
Connecticut Universities Develop Valuable IP

**Yale Life Sciences IP Driving Investment**
Yale IP based life sciences companies raised $831 million in 2021.

<table>
<thead>
<tr>
<th>Company</th>
<th>Raised Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>spring health</td>
<td>$190 Million</td>
</tr>
<tr>
<td>isoplexis</td>
<td>$260 Million</td>
</tr>
<tr>
<td>Singleon</td>
<td>$100 Million</td>
</tr>
<tr>
<td>HALDA Therapeutics</td>
<td>$41 Million</td>
</tr>
<tr>
<td>TruCode²</td>
<td>$75 Million</td>
</tr>
</tbody>
</table>

**UConn Life Sciences IP and TIP Driving Investment**
UConn startups and TIP companies raised $144 million in 2021.

<table>
<thead>
<tr>
<th>Company</th>
<th>Raised Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rallybio</td>
<td>$81 Million</td>
</tr>
<tr>
<td>Vanessa Biotech</td>
<td>$40 Million</td>
</tr>
<tr>
<td>ALLYX</td>
<td>$7.6 Million</td>
</tr>
<tr>
<td>TORIGEN</td>
<td>$4.5 Million</td>
</tr>
<tr>
<td>CytoVeris</td>
<td>$3.8 Million</td>
</tr>
</tbody>
</table>

Source: Pitchbook, 2021; Yale Ventures, 2021; University of Connecticut Technology Incubation Program, 2021; AdvanceCT calculations. Companies listed represent the largest transactions. *ALLYX is affiliated with both Yale and UConn.

$2.6B raised for Yale and UConn life sciences affiliates since 2017

92 Yale and UConn affiliate companies funded since 2017
A Robust Culture of R&D Backed By Proven Growth

CT NIH Funding 2017-2022

NIH Funding per Capita

#5 in U.S. for NIH funding per capita

SOURCE: ¹NIH REPORTER, 2022; JAX-GENOMIC MEDICINE; ADVANCECT CALCULATIONS
²NIH REPORTER, 2022; U.S. CENSUS BUREAU, 2022; ADVANCECT CALCULATIONS
Connecticut is Committed to R&D

Connecticut Expanding Life Sciences Infrastructure:

CT is making considerable investments in the development of 101 College Street in New Haven.²

More than $7 Million in CTNext Grants for the New Haven Innovation Collaborative³

$4.2 Million grant from CT DECD to develop BioCT Innovation Commons⁴

9th Highest State R&D Expenditures¹

$55M R&D investment in 2021

6th Highest State Expenditures for Health R&D¹

SOURCE: ¹NCSES NSF, FY2021; ADVANCECT CALCULATIONS ²STATE OF CONNECTICUT OFFICE OF THE GOVERNOR, 2021 ³NEW HAVEN INNOVATION COLLABORATIVE, 2022 ⁴CT INNOVATION COMMONS, 2022
Jobs by Subsector

Scientific R&D subsector contributes 36% of all jobs in the Life Sciences Ecosystem. Ecosystem jobs have grown 18% since 2017, 77% of those jobs have been R&D.

Top Job Contributing Industries

- **R&D in Life Sciences** (except Nano/Biotech)
- **Medical Laboratories**
- **Surgical and Medical Instrument Mfg.**
- **Testing Labs**
- **R&D in Biotechnology**
- **Medicinal and Botanical Mfg.**

**Source:** LIGHTCAST, 2022; ADVANCECT CALCULATIONS
State GDP by Subsector

Scientific R&D subsector contributes 35% of State GDP in the Life Sciences ecosystem

<table>
<thead>
<tr>
<th>Subsector</th>
<th>Workforce Productivity, 2022*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pharmaceutical Manufacturing</td>
<td>$575,223</td>
</tr>
<tr>
<td>Life Sciences Device Manufacturing</td>
<td>$268,712</td>
</tr>
<tr>
<td>Laboratories</td>
<td>$116,330</td>
</tr>
<tr>
<td>Scientific R&amp;D</td>
<td>$269,256</td>
</tr>
<tr>
<td><strong>Connecticut Life Sciences Ecosystem</strong></td>
<td><strong>$279,718</strong></td>
</tr>
</tbody>
</table>

SOURCE: LIGHTCAST, 2022; ADVANCECT CALCULATIONS; *PRODUCTIVITY IS DEFINED AS STATE GDP PER WORKER
Establishments by Subsector

Scientific R&D subsector makes up 59% of establishments in the Life Sciences ecosystem

<table>
<thead>
<tr>
<th>Subsector</th>
<th>Avg Jobs per Location, 2022*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pharmaceutical Manufacturing</td>
<td>103</td>
</tr>
<tr>
<td>Life Science Device Manufacturing</td>
<td>71</td>
</tr>
<tr>
<td>Research and Development</td>
<td>13</td>
</tr>
<tr>
<td>Laboratories</td>
<td>11</td>
</tr>
<tr>
<td>Connecticut Life Sciences Ecosystem</td>
<td>21</td>
</tr>
</tbody>
</table>

SOURCE: LIGHTCAST, 2022; ADVANCECT CALCULATIONS
# Connecticut Life Sciences Subsectors

<table>
<thead>
<tr>
<th>Subsector</th>
<th>2022 Jobs</th>
<th>2017 - 2022 Jobs % Change</th>
<th>2022 LQ*</th>
<th>2022 Locations</th>
<th>2022 State GDP (Millions USD)</th>
<th>Ecosystem</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pharmaceutical Manufacturing</td>
<td>3.2K</td>
<td>5%</td>
<td>0.83</td>
<td>34</td>
<td>$1,900</td>
<td>27.8K</td>
</tr>
<tr>
<td>Life Sciences Equipment &amp; Supplies Manufacturing</td>
<td>10.7K</td>
<td>2%</td>
<td>1.86</td>
<td>149</td>
<td>$2,732</td>
<td>18%</td>
</tr>
<tr>
<td>Laboratories</td>
<td>3.9K</td>
<td>5%</td>
<td>0.83</td>
<td>351</td>
<td>$452</td>
<td>1.19</td>
</tr>
<tr>
<td>Scientific Research &amp; Development</td>
<td>10.0K</td>
<td>47%</td>
<td>1.09</td>
<td>760</td>
<td>$2,703</td>
<td>1,294</td>
</tr>
<tr>
<td>Ecosystem</td>
<td>27.8K</td>
<td></td>
<td>1.19</td>
<td></td>
<td>7,777</td>
<td></td>
</tr>
</tbody>
</table>

*Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation.*

**SOURCE:** LIGHTCAST, 2022; ADVANCECT CALCULATIONS

## Subsector Industries

**Pharmaceutical Manufacturing**
- Medicinal and Botanical Mfg.
- Pharmaceutical Preparation Mfg.
- In-Vitro Diagnostic Substance Mfg.
- Biological Product (Non-Diagnostic) Mfg.

**Life Sciences Equipment & Supplies Manufacturing**
- Optical Instrument and Lens Mfg.
- Electromedical/Therap. Apparatus Mfg.
- Analytical Laboratory Instrument Mfg.
- Irradiation Apparatus Mfg.
- Surgical and Medical Instrument Mfg.
- Dental Equipment and Supplies Mfg.
- Ophthalmic Mfg.

**Laboratories**
- Testing Lab
- Medical Laboratories

**Scientific Research & Development**
- R&D in Nanotechnology
- R&D in Sciences (except Nano/Biotechnology)
- R&D in Biotech (except Nanotechnology)
## Connecticut has Standout Life Sciences Metros

<table>
<thead>
<tr>
<th>Metro</th>
<th>Highlight</th>
<th>Source/Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greater Hartford</td>
<td>$40M research grant from the NSF awarded to UConn Health in 2021 – the largest grant in UConn history</td>
<td>UCONN, 2021</td>
</tr>
<tr>
<td>Greater New Haven</td>
<td>#2 among MSAs with at least 2K industry jobs for surgical and medical instrument manufacturing job concentration</td>
<td>LIGHTCAST, 2022; ADVANCECT CALCULATIONS</td>
</tr>
<tr>
<td>Greater Stamford</td>
<td>#6 among MSAs with at least 350 industry jobs for irradiation apparatus manufacturing job concentration with 9.7X the national concentration</td>
<td>LIGHTCAST, 2022; ADVANCECT CALCULATIONS</td>
</tr>
<tr>
<td></td>
<td>38 UConn-affiliated life sciences startups within the last 10 years</td>
<td>UCONN, 2022</td>
</tr>
<tr>
<td></td>
<td>$16.7M generated in NIH funding in FY2023</td>
<td>NIH REPORTER, FY2023</td>
</tr>
<tr>
<td></td>
<td>7.5X the national concentration of surgical and medical instrument manufacturing jobs</td>
<td>LIGHTCAST, 2022; ADVANCECT CALCULATIONS</td>
</tr>
<tr>
<td></td>
<td>70% job growth in Physical, Engineering, and Life Science R&amp;D jobs from 2017-2022 (4,200 jobs)</td>
<td>LIGHTCAST, 2022; ADVANCECT CALCULATIONS</td>
</tr>
<tr>
<td></td>
<td>581% growth in Physical, Engineering and Life Science R&amp;D jobs, fastest growing among MSA’s with 1,500+ industry jobs.</td>
<td>LIGHTCAST 2022; ADVANCECT CALCULATIONS</td>
</tr>
</tbody>
</table>

Greater New Haven refers to the New Haven-Milford, CT MSA. Greater Hartford includes the Hartford-East Hartford-Middletown, CT MSA. Greater Stamford includes the Bridgeport-Stamford-Norwalk, CT MSA.
Connecticut Is Competitive In Life Sciences

**Surgical and Medical Instrument Manufacturing**

- **3.2x** the national job concentration
- **4th in the U.S.** for job concentration in this industry.

**Irradation Apparatus Manufacturing**

- **3.2x** the national job concentration
- **4th in the U.S.** for job concentration in this industry.

**Medicinal and Botanical Manufacturing**

- **3.7x** the national job concentration
- **4th in the U.S.** for job concentration in this industry.

**Research & Development in Sciences**

- **#4** for worker productivity in all Scientific R&D
- **#4** for worker productivity in Physical, Engineering, and Life Sciences R&D

*Source: Lightcast, 2022; AdvanceCT Calculations*
DYNAMIC ECOSYSTEM
LIFE SCIENCES SECTOR SNAPSHOT
ADVANCE CT CONNECTICUT
**Incubators To Fuel Growth**

State-of-the-art turnkey labs and offices
Access to scientists and entrepreneurial community
Access to facilities, library and databases
Animal facilities and clinical trials

**Farmington | Groton | New Haven | Stamford**

**UCONN TECHNOLOGY INCUBATION PROGRAM**

**biolabs Yale WEST CAMPUS**

**Innovation Commons**

**New Haven Innovation Labs**

**THE JOHN B. PIERCE LABORATORY**
Physiology and Health in the Modern Environment
The Jackson Laboratory

Farmington, Connecticut

Providing precise genomic solutions for disease to the global biomedical community and improving human health.

**$45M** in grant awards brought to Connecticut in 2022.

492 Employees, including:
- 23 PI/Professors
- 24 Research Scientists
- $51M in total salaries

SOURCE: THE JACKSON LABORATORY, FY2022 DATA, 2023 PROGRAM STATS

Beyond research, JAX Labs is training the next generation of Connecticut’s premier Life Science talent.

**Jackson Laboratory for Genomic Medicine Currently supporting:**
- 26 Postdoctoral associates
- 27 UConn Health graduate students
- 5 Post baccalaureate researchers (PhD, MD/PhD)
- 3 Visiting trainees

**JAX Summer Student Program** supports 10 undergrads in a 10-week, full-time residential paid and mentored research experience.

**Teaching the Genome Generation** reached 1,700 high school students across 22 schools in 2022-23 and trained 15 based teachers in the program.
Standout Life Sciences Industries

**Research & Development in Sciences**
(Except Nano/Biotechnology)

- **Most Jobs in Ecosystem**
  - 7,490 Jobs
  - 65% Growth
- **Highest State GDP in Ecosystem**
  - $1.8B State GDP
  - 82% Growth
- **Specialized**: 1.29 LQ

**Surgical and Medical Instrument Manufacturing**

- **2nd Most Jobs in Ecosystem**
  - 5,100 Jobs
  - 11% Growth
- **3rd Highest State GDP in Ecosystem**
  - $1.1B State GDP
  - 24% Growth
- **Highly Specialized**: 3.23 LQ

**Medicinal and Botanical Manufacturing**

- **7th Most Jobs in Ecosystem**
  - 1,700 Jobs
  - 3% Growth
- **2nd Highest State GDP in Ecosystem**
  - $1.4B State GDP
  - Nearly 20% Growth
- **Highly Specialized**: 3.72 LQ

Growth calculated from 2017 to 2022.

SOURCE: LIGHTCAST, 2022; ADVANCECT CALCULATIONS
FOR MORE INFORMATION, CONTACT:

Tim Miller
Senior Director, Business Development, Life Sciences
(860) 571-6201
tmiller@advancect.org

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